

SOLDIERS' ANGELS
2018
ANNUAL
REPORT





"The blanket from Soldiers' Angels is still a centerpiece of comfort in our living room in our new house. The children use it as a comfort item when needed to wrap themselves in 'Daddy's flag.' It is a constant reminder of the legacy he left behind: be charitable, help others, be kind, be honest. These are things he left instilled in us, even as he forgot these things himself. He will always be remembered as our Hero."

— Diana and Family

Diana's husband Brent was an Army veteran who supported Operation Enduring Freedom and Operation Iraqi Freedom in the early 2000's. Diana, an Army veteran herself, met Brent while they were both stationed at Fort Stewart—but when it came time for deployments, her husband's unit was deployed to war and her unit was not.

In addition to enduring combat related injuries, Brent suffered the scars of war that continue to plague so many of our post-9/11 veterans—severe and often debilitating post traumatic stress. Almost overnight, Diana was thrust into the unimaginable role of becoming the full-time caregiver of her wounded husband in addition to continuing her responsibilities of being a spouse, head of household, and mother to five children.

In May of 2013, Diana found Soldiers' Angels. She immediately registered to receive support through the Soldiers' Angels Women of Valor Team—a team of volunteers who offer continuous moral support and community to female caregivers of post-9/11 wounded, ill and injured service members. Connecting with a community of other caregivers experiencing the same trials and tribulations that she was experiencing was a huge source of support for Diana during some of her darkest times.

Sadly, Brent passed away in 2018. As soon as Soldiers' Angels heard of his passing, word was put out to our teams of Angel volunteers. A very talented Angel on the Sewing and Crafting Team created a beautiful, hand-knit, American flag blanket. The blanket was presented to Diana and her family and, as she mentions, still holds a prominent place in their living room and their hearts.

SOLDIERS' ANGELS IMPACT:



MORALE



SPIRIT



LOVE



RECOVERY

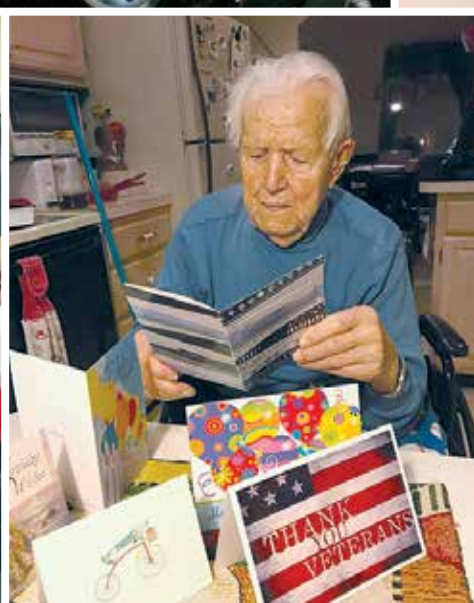


TABLE OF CONTENTS

- 2 | Letter from Leadership
- 4 | About Us
- 6 | 2018 Program Impact
- 8 | Spotlight: 15 Years of Support
- 10 | Our Work
- 14 | Spotlight: Corporate Partners
- 16 | Campaigns
- 18 | Board of Directors and Advisory Council
- 20 | Our Supporters
- 22 | Financials
- 24 | Spotlight: Our Heart
- 26 | Our Volunteers





Dear Soldiers' Angels Supporters,

Wow, what a year! 2018 marked the 15th Anniversary of Soldiers' Angels and, as an organization, we spent the year focusing on that important milestone in our history. "15 Years of Support" was the resounding motto that led our efforts throughout the year. We even hosted a large and successful Anniversary event where we packed 15,000 care items for troops and veterans in honor of our 15 years.

But, let that sink in for a moment—15 years of support.

Our country has been at war for nearly 18 years, officially making this the longest war in United States history. However, take a look around. If you are not actively involved in the military, would you know that our country is still at war? Would you recognize that our sons and daughters, husbands and wives, are still in the line of fire every day?

This is the time when the mission of Soldiers' Angels becomes even more important and even more relevant. We need to increase awareness about the challenges faced by our deployed each and every day. We need to enhance the understanding of our fellow countryman that the veteran population is growing rapidly and these men and women need our support. Most importantly, we need to encourage others to help in our mission to provide aid and comfort to our brave men and women in uniform.

Over the past five years, we have stabilized our programs and volunteers to become focused and efficient. With that stabilization, we are finally at a point in which we can begin building new programs in other areas where the needs of our troops and veterans are not being met.

However, despite our growth and successes, we still have much to do—and we can't do it without you. With our growth comes a greater need for more volunteers in new markets, with the creation of new programs comes a need for more cash donors to keep the momentum going, and with the continuation of the longest war in U.S. history comes the need for all of us to voice a constant reminder that we are still at war.

From the very beginning of this organization in 2003, it was apparent that Americans hold within them a passionate sense of patriotism. Although the media may have dimmed the focus on the current war, now is the time for patriots to band together and remind America what it means to support our troops and veterans.

We are very grateful for your continued support and hope you will join us in our mission to shine that light back on our men and women in uniform, past and present.

With gratitude,



Amy Palmer

Amy Palmer, President & CEO



Rick Moore

Rick Moore, Chair, Board of Directors



ABOUT US

The **Mission** of Soldiers' Angels is to provide aid and comfort to the men and women of the United States Army, Marines, Navy, Air Force, Coast Guard, their families and a growing veteran population.

Thousands of Soldiers' Angels "Angel" volunteers make up the heart of the organization, dedicating their time and talent to supporting our nation's heroes.

We work tirelessly to uphold the **Vision** of Soldiers' Angels and to ensure that those we serve are supported and remembered. With the help of a robust network of volunteers around the world, we are able to provide a wide range of support to deployed, veterans, wounded heroes and families. With the help of our Angel volunteers, we are able to adhere to our trademark:

**May No Soldier Go Unloved,
May No Soldier Walk Alone,
May No Soldier Be Forgotten,
Until They All Come Home.™**

The **Legacy** of Soldiers' Angels began as a grassroots effort by just one person, Patti Patton-Bader. The daughter of a Korean and Vietnam war Veteran, LTC (ret) David Patton, and the great grandniece of General Patton, Patti was no stranger to military life. In August of 2001, her son Brandon enlisted in the Army, just two weeks before the tragic events of 9/11.

"When 9/11 happened, we knew immediately that he would be going to war," said Patti.

Sure enough, Brandon was deployed to Iraq in 2003. Based on the advice of her Veteran father, Patti began sending Brandon care packages as often as possible. In the early months of his deployment, Patti sent Brandon one care package every day for 6 weeks! It wasn't long before Brandon became known among other soldiers as "the luckiest man in Iraq" for all of the much-needed love and support he received from home.

Thankfully for the other members of his unit, Brandon shared the packages and even mentioned to his mother that many of the other service members didn't receive any support from home...that was the moment that started it all.


Patti gathered friends and neighbors to help show love and support for our troops at war by sending as many care packages, letters, and cards as they could. Now, 15 years later, that seedling of love and support has blossomed into an entire organization dedicated to ensuring service members, veterans, wounded heroes, and military families always feel supported and remembered.

"It wasn't the package that made it amazing. It was the feeling I got when I received it from someone I didn't even know."
— Matt




SOLDIERS' ANGELS 2018 PROGRAM IMPACT






Provided over
\$147 Million
in aid to
military & veteran families
since 2003

Provided support to over
515,358
service members, veterans, wounded heroes & their families in 2018 alone




Sent over
879,600
care packages to
combat deployed service members over the last 15 years


2018 IMPACT BY THE NUMBERS




24,650
veterans provided with food assistance




28,659
care packages sent to deployed




224
deployed chaplains supported




1,637
families adopted for the holidays including **2,882** children




177,307
letters mailed to deployed



1,165
baby shower boxes for expectant spouses of deployed and expectant active duty females



792
female military caregivers supported



39,995
items handed out bedside to veteran patients in VA Hospitals



12 virtual teams of **Angel volunteers** made up of individuals from **around the world**

Deployed Support Teams

- ★ Angel Bakers
- ★ Cards Plus
- ★ Chaplain Support
- ★ Deployed Adoptions
- ★ Ladies of Liberty

Family Support Teams

- ★ Letter Writing
- ★ Special Operations Forces
- ★ Adopt-A-Family
- ★ Living Legends
- ★ Baby Brigade
- ★ Sewing & Crafting
- ★ Women of Valor



164,524 Angel **Volunteer Hours** Largest volunteer network of any charity of its kind in the country since 2003



Angel volunteers are the heart of the organization and represent all **50 states** as well as **27 different countries**

96.5% Efficiency Rating and one of the highest rated nonprofits in the country for the past four years

*Based on the 2018 Audit Report






IN-KIND SUPPORT

WITH THE HELP OF OUR MANY CORPORATE PARTNERS

171,598 bags of coffee from Books-A-Million

461,340 boxes of cookies from Girl Scouts of America

41,820 Moose Munch Bars from Harry & David

773,500 bags of popcorn from Trail's End

ALL IN-KIND GOODS SHIPPED TO DEPLOYED OR GIVEN TO VETERANS



"BOOTS on-the-GROUND"

Angel volunteers support our nation's veterans through a variety of events, programs and opportunities, such as:



Visiting **veteran patients** in VA Hospitals across the country



Hosting **luncheons, dinners, & activities** for veterans



Supporting **Stand Downs** for homeless veterans




Distributing **comfort items**, such as socks & blankets, to hospitalized veterans

With the help of our supporters, **OUR COLLECTION CAMPAIGNS** collected and redistributed over **\$22,918,247** worth of items

INCLUDING:
14,111 socks during **WARM FEET FOR WARRIORS**
92,140 lbs of extra Halloween candy during **TREATS FOR TROOPS** and **16,884** STUFFED HOLIDAY STOCKINGS

UNTIL THEY ALL COME HOME™



*May No Soldier Go Unloved,
May No Soldier Walk Alone,
May No Soldier Be Forgotten,
Until They All Come Home.™*

SPOTLIGHT

15 YEARS OF SUPPORT

With the long history of the organization and the hundreds of thousands of lives that our work has impacted, we knew we needed to commemorate the 15th Anniversary of Soldiers' Angels in a big way. We decided we wanted to show our continued commitment to service members and veterans, but also create an event that was outside the box from a typical nonprofit fundraising event or gala—an event that would allow our dedicated volunteers, both in San Antonio and from across the country, to participate.

After over 12 months of planning and the help of nearly 2,500 local San Antonio volunteers and countless volunteers across the country, our event came to fruition:

On Day of the Deployed – Friday, October 26, 2018 – we packed 15,000 care items for troops and veterans in just 15 hours.

Thanks to the generosity of Valero, the event took place on the beautiful Valero campus in San Antonio, Texas. Thousands of volunteers, not only from San Antonio, but throughout Texas and even across the country, joined our staff to pack the following: 5,000 Care Packages for Deployed, 5,000 Hygiene Kits for Veterans at VA Hospitals, and 5,000 Box Lunches for VA Caseworkers to hand out to veteran patients who may not know where their next meal is coming from.

Event attendees also had the opportunity to make No Sew Blankets that would be distributed to veterans in VA Hospitals across the country. They created Paracord Bracelets that were included in the care packages for deployed, and wrote "Thank You" notes for all of the veteran and deployed products.

With the help of technology, hundreds of packing events also happened across the country—some happening ahead of the anniversary, but some taking place concurrently with the event in San Antonio.

By the end of the 15 hours, all 15,000 care items were packed neatly and ready to be shipped to troops around the world and VA Hospitals across the country. In addition, thousands of items were packed by the packing events happening across the country.

A special guest appearance by Soldiers' Angels founder, Patti Patton-Bader, made the event more memorable for many volunteers, supporters, and staff.

In total, the event raised over \$575,000 in cash and in-kind donations, all of which went directly back into the programs and services the event was designed to support.

Soldiers' Angels 15th Anniversary Sponsors

★★★★ 4-STAR TITLE SPONSOR ★★★★★



★★★ 3-STAR SPONSORS ★★★



★★ 2-STAR SPONSORS ★★



★ 1-STAR SPONSORS ★



The Day of the Deployed is a National Holiday founded by Soldiers' Angels to honor all of the brave men and women who have been deployed and are sacrificing or have sacrificed, their lives to fight for our country. It's also a day that acknowledges the families they are separated from. Soldiers' Angels founded this holiday to further support our mission of ensuring that No Soldier Goes Unloved.

Day of the Deployed is celebrated each year on October 26th. The holiday was first launched in 2006 by then-Governor of North Dakota, John Hoeven, in support of Soldiers' Angels. The effort spread, and in 2010, 40 states had proclaimed a Day of the Deployed. In 2011, the U.S. Senate passed with 100% yes votes to make the day a National Day of Honor.



OUR WORK

Soldiers' Angels provides support to deployed service members, wounded heroes, military families, and veterans of all eras. With a large population to serve, we have divided our programs into four areas of focus: Deployed Support, Wounded Support, Veteran Support, and Family Support. Each area of focus consists of unique programs serving the specific needs of that population.

One of the most unique aspects of Soldiers' Angels is the incredible volume of volunteer opportunities. With our teams, volunteer opportunities are completely virtual and can be done without leaving home—which means volunteerism is made available to an entire global population who may not normally be able to volunteer for any number of reasons.

In addition, Soldiers' Angels also has an incredible variety of “boots-on-the-ground” volunteer opportunities that appeal on both a local level and physical level to an entirely different population. Many of our opportunities even appeal to active duty service members and veterans who are looking for the opportunity to give back to their brothers and sisters in arms.

DEPLOYED SUPPORT

The Soldiers' Angels Deployed Support Program provides a crucial lifeline to service members deployed to combat zones. Volunteers write letters, send care packages, make homemade baked goods, and more. We even have a team of specially vetted veteran Angels who support Special Operations Forces Units stationed in some of the world's most remote locations.

The overall goal of the Deployed Support Program is to ensure that **No Soldier Goes Unloved** while they are away from their families serving our country. Although it's hard to believe, there are some service members who do not receive any support from family or friends while they are deployed. Our Angels become their support system and often form lifelong friendships through cards, letters, and care packages.

WOUNDED SUPPORT

The main focus for the Soldiers' Angels Wounded Support Program is on the ground in Germany. Landstuhl Regional Medical Center (LRMC) is the main treatment facility for any service member medevaced from the battlefield in the Middle East. Although combat related injuries have drastically declined since the early 2000's, there are still plenty of service members that are transported through the facility due to wounds or illness.

Soldiers' Angels maintains an active team at LRMC that ensure **No Soldier Walks Alone** if they find themselves passing through the doors of the hospital. The team provides blankets, clothing items, comfort items and more to help the service members through their recovery.

In addition, the Soldiers' Angels Valor IT program provides adaptive, voice-controlled laptops and other necessary technology to post-9/11 service members recovering from hand wounds and other severe injuries.



OUR WORK

VETERAN SUPPORT

Soldiers' Angels is one of the few military and veteran nonprofits in the country that support veterans of all eras. One of the countless aftereffects of 9/11 was how we view and classify our veterans—they are either considered “pre-9/11” or “post-9/11.” Thousands of nonprofits were created across the country after 2001 that supported only post-9/11 service members and veterans. When the Soldiers' Angels Veteran Support program was first created, the decision was made that the organization would support veterans of all eras ensuring that **No Soldier Be Forgotten**.

Now, just a few short years later, the Soldiers' Angels Veteran Support Program has blossomed into a household name for veterans across the country. With programs ranging from visiting patients in VA Hospitals, providing support to homeless veterans, and providing food assistance to low-income and at-risk veterans, the Soldiers' Angels Veteran Support Program is reaching veterans who may not be receiving the support they need through other government-funded programs.

In 2018, the Soldiers' Angels Veteran Support Program expanded its reach to veterans through additional VA sites as well as opening the sixth location of the Veteran Mobile Food Distribution—Orlando, Florida.

FAMILY SUPPORT

Being a part of the military is a full-time job not just for the service member, but for their entire family. Military families are forced to experience many of life's happiest moments without one or more of their family members due to deployments. These families also typically live on very tight budgets, which make special events like holidays or even the birth of a new baby a huge challenge.

The Soldiers' Angels Family Support Program focuses on helping families through the many challenges they may face before, during, and after deployment. The goal is for our volunteers to become a network of support to the families while their service members are deployed—**Until They All Come Home** and beyond.

“THANK YOU for all you do. I am a 46-year-old homeless U.S. Army Veteran in Denver, Colorado. I was given one of your box lunches at a walk-in VA services location. It was perfect, much-needed and appreciated. It's nice to know someone cares.”
— Martin



Each year, Soldiers' Angels is honored to partner with corporations of every size and work together towards a common goal—supporting our troops and veterans.

In 2018, we were overwhelmed by support from some of the largest and most well-known corporations (in their respective industries) in the country. From financial donations to in-kind donations, these companies truly came together for our men and women in uniform.



CETERA

Cetera Financial Group held their Connect18 National Advisor Conference in San Antonio in September. They decided to support a local nonprofit throughout the event and found Soldiers' Angels. They were able to incorporate supporting troops into their entire conference schedule. They set up stations for attendees to write letters to troops and collection stations to receive donated items for care packages.

In addition, Cetera pledged to match any donations to Soldiers' Angels raised through the conference up to \$100,000. In total, the final donation from Cetera was \$207,000—making it the largest single-source monetary donation to Soldiers' Angels in recent history.



LOCKHEED MARTIN

Lockheed Martin continues to be a driving force behind the Soldiers' Angels Veteran Support Program in Denver, Colorado. For the third year in a row, the company has financially supported all twelve months of the Soldiers' Angels Veteran Mobile Food Distribution in Denver.

Lockheed Martin also sponsors two Soldiers' Angels Donut and Coffee events at the Denver VA monthly. In addition to providing monetary support, local Lockheed Martin employees in Denver volunteer their time at every event. Lockheed Martin also sponsors monthly dinners for veteran patients at the Defenders Lodge in Palo Alto, California and sponsors box lunches at Cape Canaveral, Florida.

"I want to thank you a thousand times over and let you know that your support made a difference on this deployment. Thanks again!!!!"

— Service Member G

TITO'S HANDMADE VODKA

In early 2018, Tito's Handmade Vodka held a packing event with a group of their distributors in Boca Raton, Florida. At that event, attendees packed hygiene kits for veterans in VA Hospitals and for homeless veterans. That experience inspired Tito's Handmade Vodka to challenge other distributors that work with them to host their own packing events supporting Soldiers' Angels.

From that moment on, a huge competition spread throughout all of the East Coast distributors to find out who could pack the most items for Soldiers' Angels! By the end of the year, the distributors and Tito's had packed over 44,000 hygiene kits! In addition to inspiring such an amazing cascade of giving, Tito's Handmade Vodka was also a sponsor at the 15th Anniversary. To round out their year of giving, Tito's paid for the production of a beautiful informational video about Soldiers' Angels which aired in early 2019.



VALERO

The Soldiers' Angels 15th Anniversary was a massive event that required a lot of sponsorships, support, and most importantly, space! With the help of Valero, the event was a huge success. Not only did Valero come in as the Title Sponsor for the Anniversary, they also hosted the event in their beautiful and spacious Vista at Valero.

Their team of Event Planners were an integral part of the behind-the-scenes success of the event and they also donated all of the snacks and drinks to keep volunteers going throughout the long 15-hour day. On top of all of that, Valero employees were among the largest group of corporate volunteers at the Anniversary event. The Valero Energy Foundation also provided a grant to Soldiers' Angels for the Hunger Relief Program that helped to fund the Veteran Mobile Food Distribution in San Antonio.



WELLS FARGO

Wells Fargo continues to be a huge supporter of Soldiers' Angels. Throughout the year, you can see Wells Fargo team members in their red volunteer shirts at many of Soldiers' Angels' events in San Antonio and across the U.S. From making blankets to working at food distributions, Wells Fargo continues to show its commitment to helping our troops and their families. In 2018, as part of the VeteranWINS and Wells Fargo Builds grant program, Wells Fargo generously funded the purchase of a new cargo van for the local San Antonio team to haul items to the food distributions and VA Hospital.



CAMPAIGNS



VALENTINES FOR VETERANS

Soldiers' Angels has been spreading the love to troops and veterans through Valentine's Day cards since 2017. Starting in January, we put out the request to our supporters that we are collecting all types of Valentine's Day greetings—handmade cards, store bought cards, cards with candy, etc. We are constantly amazed to see the beautiful and unique Valentine's Day cards created with our military heroes in mind!

Total cards collected
2018: 3,512
 2017: 3,477

WARM FEET FOR WARRIORS

Warm Feet for Warriors, only in its second year, has quickly become one of our most popular collection campaigns! And, believe it or not, socks are one of the most requested items from deployed troops around the world, which makes this fast-growing campaign a win-win. In addition to shipping socks to deployed, we hand out socks to veterans in VA Hospitals which has become a huge hit! Most of the individuals spending the majority of their time in a hospital are beyond grateful for the extra warmth for their toes.

Total socks collected
2018: 14,111
 2017: 12,049

BLANKET DRIVE

Blankets may seem like a simple item—but the impact they have is huge! We have had veterans send us messages about how they received blankets when they were wounded or while they were deployed and they still cherish the blanket years later! This fact makes our Blanket Drive one of our favorite campaigns. Although it is typically on the smaller end in terms of items collected, we know that each blanket will have a tremendous impact!

Total blankets collected
2018: 1,002
 2017: 2,939

TREATS FOR TROOPS

There is only one word to describe the growth of our Treats for Troops program since 2017—WOW! We have received an unbelievable river of excess Halloween candy that actually continued flowing well into 2019! Attracting businesses, organizations and a lot of dentists from across the country, the Treats for Troops collection drive saw growth of 496% in just one year!

Total pounds of candy collected
2018: 92,150
 2017: 15,467

HOLIDAY COMMUNITY PARTNERS

Being deployed is hard enough—can you imagine missing out on celebrating the holiday season with your family? That is the motivation behind the Holiday Community Partner program. We wanted to send our deployed troops some holiday cheer through stuffed holiday stockings. The stockings are also a fantastic way to share the spirit of the season with veterans in VA Hospitals who may not have the option to visit with family during the holidays. Each year we are overwhelmed by the commitment and amount of support we receive for this campaign and 2018 was no different.

Total stockings collected
2018: 16,884
 2017: 13,234

"I have been deployed since May of last year. I wanted to tell you thank you for supporting me on this deployment but also wanted to tell you about my real life angel that you assigned to me.

My angel was a great person and should be what all Soldiers' Angels volunteers should strive to be.

She was very supportive with packages and letters. Without this Angel, I most definitely would have had a bad deployment being away from my family. She has been sent directly from God himself to help me get through this.

I just wanted to tell you about how great the program is and how great my Angel Miss Byrd has been. Thank you very much!"

— SSG Brown

BOARD OF DIRECTORS



Rick Moore | Chair
Sr. Vice President
 Wells Fargo Commercial Banking Services
 San Antonio, Texas

Juli Coen | Vice Chair
Sr. Loan Officer & Military Specialist
 Northpointe Bank – TX Mortgage Division
 San Antonio, Texas

Jackie Watts | Secretary
Americas Affinity Manager & Associate Fellow
Client Value Enhancement
 Frost & Sullivan
 San Antonio, Texas

Chip Simmonds, CPA, CGMA | Treasurer
Vice President of Finance
 PPDG, Inc
 San Antonio, Texas

Phyllis Jo (PJ) Baunach
Attorney, Psychologist, and
Independent Mary Kay Sales Director
 Alexandria, Virginia

Juan Forero
VP/GM Global Distribution and Supply Chain
 Kellstrom Defense
 Jupiter, Florida

Jerry Hall
Owner and President
 Assured Comfort Heating, Air & Plumbing
 Metro Atlanta, Georgia

Becky Hilton
Continuing Education Department
 Vizient
 Metro Dallas, Texas

D. Farr Nolen
Senior Counsel
 Valero Energy Corporation
 San Antonio, Texas

Amy Palmer, USAF Veteran
President & CEO
 Soldiers' Angels
 San Antonio, Texas

Greg Riedel
Assistant Vice President
 Enterprise Strategy and Marketing
 USAA
 San Antonio, Texas

David Roznowski
Founder and Chief Consultant
 Kinetic Communications Marketing, LLC
 Metro Detroit, Michigan

Maj. Lamar Sales
USA, Ret.
Senior Business Advisor
 USAA
 San Antonio, Texas

Andrew Shipe
Vice President
 Business Development
 Republic Services
 Phoenix, Arizona

CMSgt James Tibbetts
USAF, Ret, Bronze Star Medal Recipient
Reliability and Maintenance Engineering Manager
 Amazon
 San Antonio, Texas

Mike Wallace
Owner
 Johnstone Supply
 San Antonio, Texas



ADVISORY COUNCIL



As the demand for the Soldiers' Angels programs and services continued to grow on a national and global scale, it became apparent that we would need more advocates to help spread the word about the organization. In 2018, we created a national Advisory Council to do just that.

The Council consists of individuals from across the country who share a passion for our troops and veterans—many of them are veterans themselves, and some even received support from Soldiers' Angels while they were deployed. The members advocate for Soldiers' Angels and the work that we do for our nation's service members; past and present. They also consult with the Soldiers' Angels Board of Directors and provide their respective expertise on all matters from leadership and fundraising to marketing and advertising.

By the end of 2018, the Soldiers' Angels Advisory Council had 38 members from across the country, with more individuals joining regularly.



OUR SUPPORTERS



DIAMOND | Donations of \$100,000 or more in cash or budget-relieving in-kind per year



Atlanta Community Food Bank
Books-A-Million, Inc.
Cetera Financial Group, Inc.
Clean Well LLC
Food Bank of the Rockies
Girl Scouts of Central Texas
Girl Scouts of Eastern Iowa and Western Illinois
Girl Scouts of Greater Atlanta
Girl Scouts of Greater Iowa

Girl Scouts of Kentuckiana
Girl Scouts of San Diego
Girl Scouts of San Jacinto Council
Girl Scouts of SE Michigan
Gleaners Community Food Bank of Southeastern Michigan
Harry & David
Harvard Group International
Low Country Food Bank

San Antonio Food Bank
Second Harvest Food Bank of Central Florida
Southern Glazer's Wine & Spirits - Florida
Southern Glazer's Wine & Spirits - New York
The Clorox Company
TREA: The Enlisted Association
Weaver Fundraising

PLATINUM | Donations of \$50,000 or more in cash or budget-relieving in-kind per year

FCA Foundation
Girl Scouts of Central Illinois
Girl Scouts of North Central Alabama
Girl Scouts of South Carolina – Mountains to Midlands, Inc.

Hewlett Packard Enterprise
Pinnacle Entertainment
Phyllis Jo Baunach

Reliable Churchill, LLLP DBA Breakthru Beverage Maryland
The Curtis L. Carlson Family Foundation
Wells Fargo Foundation

GOLD | Donations of \$25,000 or more in cash or budget-relieving in-kind per year

Accel Entertainment Gaming LLC
Bake Me A Wish
Best Corporate Events LLC
Blankets for Soldiers

Breakthru Beverage PA
Lockheed Martin Space Systems Company
Martignetti Companies
MS Walker Distributing

Northside Ford RIMS
The Safeway Foundation
Valero Energy Foundation

SILVER | Donations of \$10,000 or more in cash or budget-relieving in-kind per year

Adam Antoniadis
Andeavor
Angie Day
Arnold Garrison Foundation
Barbara Unruh
BlackRock, Inc.
Brian Brintle
Bristol-Meyers Squibb
C. Scott & Dorothy E. Watkins Charitable Foundation
Charles Newhall
Clearshark LLC
Colorado Barricade
Convenient Dental Care
Damon McCumber
Denise D. Slovak Charitable Lead Annuity Grantor Trust
Donlen
Dr. and Mrs. Ed Reed
Eagle Riders
Ellen Miller
Estate of Salvador Ledesma
Florida Panthers Foundation

Golden Rule Family Foundation
Goodwill Easter Seals of Minnesota
Heather Smith
Helen W. Bell Charitable Foundation
Insurance Industry Charitable Foundation
International Paper
Janet Gordon
Jessica Duke
John L. Santikos Charitable Foundation of the San Antonio Area Foundation
John McGinty
Johnstone Supply
Karl and Lynnette Miller
Kent Warhol
Las Palapas
Lou Midgett
Lynnette Slocomb
Mary Laffey
Mary Tingblad
MZ
Nancy Peyton
Notre Dame Club of Gettysburg
Nyree Bird

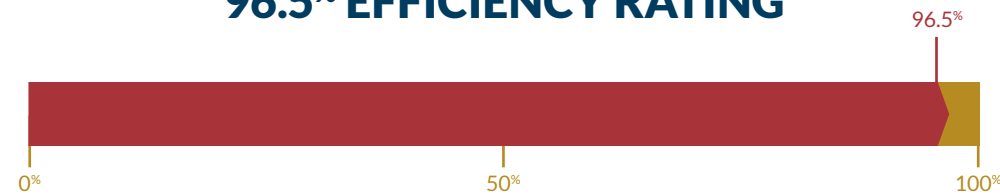
Oldcastle
Orthofix, Inc.
Others First
Palo Alto Networks
Pattie Ochs
Perspecta
Professional Performance Development Group, Inc.
Pruitt Foundation
Republic National Distributing Company
Richard Earl
Rotatori V. TGI Friday's Inc. QSF
Sarah Aavang
Savannah Distributing Company, Inc.
Sempra Energy Foundation
Susan Goodson
Terry Mills
Terry O'Malley
The Allstate Foundation
The Bank of America Charitable Foundation
Tolleson Wealth Management
Victoria Chang, DO
Vulcan Materials Company
Walmart Stores, Inc.

FINANCIAL KEY FIGURES

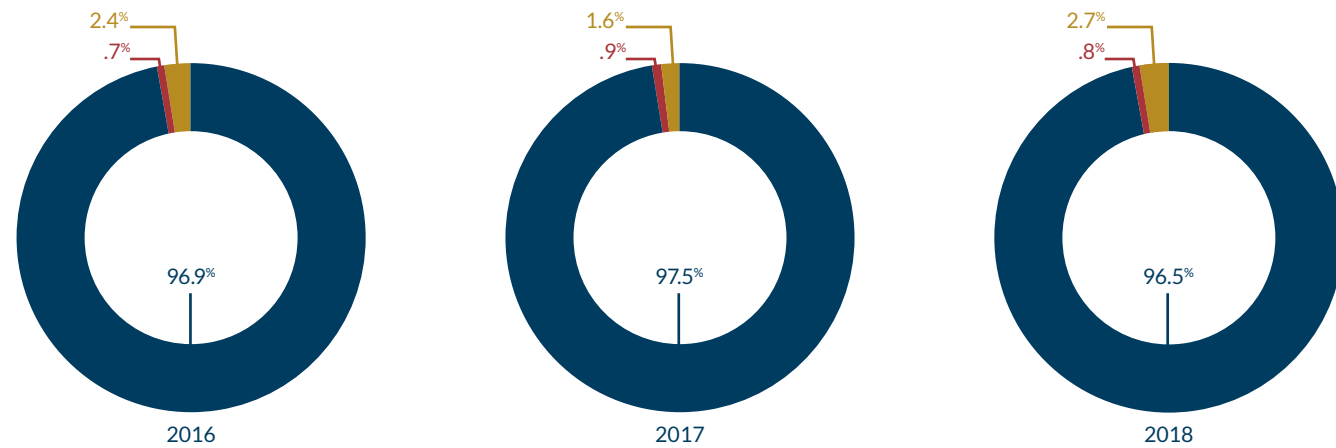
FUNDS PROVIDED FOR PROGRAM SERVICES

\$25,270,845

96.5% EFFICIENCY RATING



YEAR-TO-YEAR EXPENSE RATIO



■ Program Services ■ General and Administration ■ Fundraising
Ratios based on calculations from the Audit Reports for each corresponding year.

Mobile Food Distributions:

\$1,810,292

Veteran Support Programs:

\$13,291,850

Deployed Support Programs:

\$6,388,420

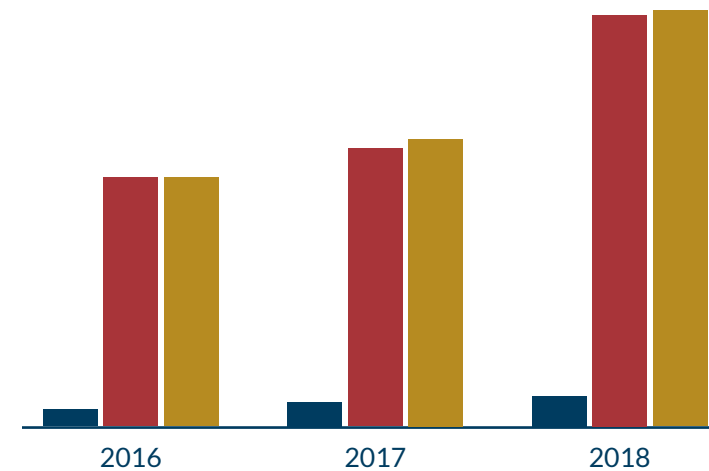
Other Military & Veteran Programs:

\$3,780,283

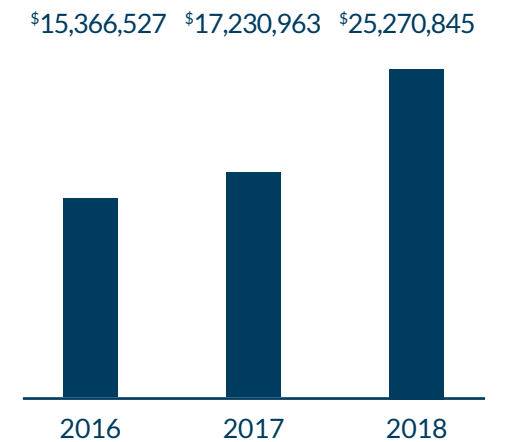
2018 IN NUMBERS

	UNRESTRICTED	RESTRICTED	TOTALS
Revenues & Support			
Program Contributions: In-Kind	\$22,918,247	—	\$22,918,247
Program Contributions	\$2,511,845	—	\$2,511,845
Fundraising: Auto Auctions	\$748,330	—	\$748,330
Fundraising: Third Party Events	\$311,540	—	\$311,540
Total Revenues & Support	\$26,489,962	—	\$26,489,962
Expenses			
Program Services	\$25,270,845	—	\$25,270,845
General & Administrative	\$223,310	—	\$223,310
Fundraising	\$705,755	—	\$705,755
Total Expenses	\$26,198,910	—	\$26,198,910
Income from Operations	\$291,052	—	\$291,052
Investments Earning, Net	\$11,666	—	\$11,666
Change in Net Assets	\$302,718	—	\$302,718
Net Assets			
Net Assets Released from Restrictions	—	—	—
Net Assets, Beginning of the Year	\$1,694,236	—	\$1,694,236
Net Assets, End of Year	\$1,996,954	—	\$1,996,954

FINANCIAL GROWTH BY YEAR



PROGRAM GROWTH BY YEAR



SPOTLIGHT

OUR HEART

OUR VOLUNTEERS

Soldiers' Angels has the largest volunteer network of any charity of its kind in the country and our Angel volunteers show a passion and commitment to our military men and women that is second to none.

Our volunteers are the heart of our organization and we truly could not do what we do without their hard work and dedication. These individuals commit their own time, money, and talent to activities that help our service members, veterans, and military families remember that they are loved and appreciated.

Thousands of individuals across the country and around the world are registered in the Soldiers' Angels database as virtual Team Angels, while thousands more commit their time to our "boots-on-the-ground" veteran support activities in cities across the country.

These incredible volunteers provide life-changing support to service members, veterans, and military families. Although the types of support these volunteers provide can vary greatly—from boosting the morale of a deployed service member by sending care packages or letters to providing groceries to low-income veterans at a food distribution, to supporting the female caregivers of wounded, ill, or injured service members—one thing remains the same about each and every volunteer that supports the work that we do—they are all Angels.

Angels represent all 50 states as well as 27 different countries.

"I'm an Aussie, but one of my best mates is American and he was in the Army. I supported him through four tours (Iraq and Afghanistan) and once he was home safe, knowing how much he'd appreciated having mail and someone to chat to, I figured someone else might need some mail and a smile. We don't have a matching need or volunteer group in Oz, so Soldiers' Angels was a nice way to volunteer and in a way, thank my mate's mates too."

— Angel Mara, Australia



"Hello Karen, my name is Dennis. I am a disabled Vietnam Veteran. I was on the Honor Flight on June 6th, departing from Albuquerque, NM. I cannot begin to tell you how touched I was by your caring, loving words as well as your words of appreciation for my military service.

Your letter helped me close a chapter of my life. For 48 years I was made to feel like I was the enemy for fighting in an unpopular war. Because of people like you, I now know the horrors of Vietnam will not be forgotten and my time over there was not in vain. The wound of being called a baby killer is finally healed.

Thank you and God Bless you."

— Dennis



OUR VOLUNTEERS



Soldiers' Angels is proud to be a Certifying Organization for The President's Volunteer Service Award. This award is the ultimate award for top volunteers from every organization across the country and encourages citizens to live a life of service through presidential gratitude and national recognition.

The award is presented to volunteers that have logged a determined amount of hours within a 12-month period (number of hours per level varies depending on age,

individual vs. group, etc.). Soldiers' Angels is honored to have presented over 300 of The President's Volunteer Service Awards in 2018.

In addition to presenting the awards to the incredible American citizens listed below, Soldiers' Angels also had six incredible international Angels who qualified based on the number of hours they served, but were not eligible to receive The President's Volunteer Service Award since they were not located in the United States.

GOLD | Adults (26 and older) = 500+ hours

Melanie Ambury	Sue Crocker	Nicole Jodikinos
Magdalena Ardelt	Ralph Crowder III	Tamie Jones
Jordan Arnold	Tracy Curran	Pat Jopling
Irvin Arnold	Jessica Duke	Leslie Larkin
Christina Atkinson	Rosemary Fegreus	Ralph Lisher
Ann Born	Paula Fleming	Lou Midgett
Karen Bostic	Pat Fried	Travies Mims
Alexis Boyd	Karen Fritts	Jerry Mott
Gail Brand	Kaleena Gharky	Pattie Ochs
David Campos	Laura Hauser	Deborah Ogle
Sandra Carter	Elaine Hodges	Terry O'Malley
Heidi Christiansen	Roger Hull	Pamela Oren
Nancy Conlon	Jill Huzzey	Kara Pagliarulo

Amy Lou Peterson	Patricia Smith
Maryann Phillips	Tricia Summerson
Lisa Rayl	Mary Tingblad
Melissa Reddy	Lisa Tracy
Kate Reinholt	Mary Trevino
Troy Rickards	Rhonda Tunis
Michelle Robinson	Barbara Unruh
Debbie Roper	Vanessa Vinton
Patricia Russell	Carole Ward
Fred Russell	Lynn Williams
Belinda Schirmer	Jackie Wymer
Leslie Scott	
Bunny Smith	

SILVER | Adults (26 and older) = 250-499 hours

Tracy Adams	Corinna Erickson	Amy Krome
Maureen Adkins	Debra Farr	Linda La Vorgna
Ann Backhurst	Darryl Franklin	Tiffany Layden
Therese Bell	Clare Freeman	Annette Lockwood
Joyce Bethea	Bethany George	Chris Lorenzen
Cathy Blood	Rachael Gorecki	Heidi Lowthorp
Elise Bowling	Christy Grossman	Kristen Mazza
Mandy Bullette	Ilana Haas	Christina McNeil
Sharon Chafin	Carolyn Haase	Nancy McNitt
Susan Cookus	Betty Hanna	Joan Miller
Debbie DeRito	Mindy Heiser	Cindi Mullinax
Rhett Dismuke	Anne Hofferkamp	PJ Norlander
Charlene Donat	Richard Howells	Lydia Ogle
Megan Dresdner	Rovenia Jenkins	Kaileen O'Morrissey
Debra Eident	Carol Kohler	Yvonne Osorio

Minette Ozuna	Kristen Smith
Pamela Peyton	Deborah Sommers
Amanda Potter	Stacey Speer
Pamela Prater	Mary Spellerberg
Carolynn Pravatta	Rhonda Stephens
Kristen Rodgers	Debora Sudanowicz
Brenna Rogers	Amanda Suess
Jean Rosado	Susan Swander
Jennifer Rush	MaryAnn Underwood
Christina Sanger	Simone Velasquez Hoover
Jessica Seaman	Marian White
Kristin Seashols	Julia Wickersham
Laura Seiler	Jeff Williams
Regina Shuster	Sheilamea Williams
Marc Siedband	Patricia Wilson

BRONZE | Adults (26 and older) = 100-249 hours

Carol Adams	Sheila Daniel
Julie Barton	Dianne DeBiasi
Helga Bazo	Deborah Dehont
Pamela Beall	Arica Delgado
Cathy Beck	Lisa Dente
Nathalie Behn	Heather Devine
Paula Besta	Raymond Diamond
Sue Beutler	Elizabeth Dobmeyer
Dorothy Beylo	Cheryl Duffee
Mary Billeaudeau	Kerri Enders
Nicole Blondheim	Elayne Fick
Debra Boyte	Betty Finley
Deane Bray	Sue Fitzpatrick
Stephani Broviak	Lisette Gaeta
Amy Brown	Sarah Garrett
Dawn Brown	Michelle Gaudette
Katharine (Michelle) Brumble	Lisa Glass
John Bugardi	Eric Godoy
Darlena Bugbee	Susan Good
Angela Bunton	Paula Goolsby
Wendy Butera	Gena Granholm
Tammy Butner	Teresa Graves
Elaine Byrne	Fay Gray
Tonya Cale	Cat Gray Buchmann
Julie Christopher	Michael Grimke
Kristin Clay	Lyndsey Hagan
Marge Cole	Patti Harlan Peters
M.Jean Combs	Darryl Harris
Stephanie Conkey	Dorothy Hatfield
William Connell	Claire Heaney
Rebecca Craig	Linda Herrick
Judie Cross	Ronni Heyman
LaTasha Cruthird	Deborah Hinnenkamp
Karen Curran	Danielle Hirtzel
Ginny Dalton	William Hoover

Jennifer Howerton	Amanda Meyer
Dorothy Hubbard	Angie Middlebrook
Lucy Hull	Bertha Moore
Karen Ingraham	Annie Muller
Kenyatta Ingram	Sonja Myers
Rebekah Jameson	Sherri Nash
Amber Jernigan	William Neyman
Shandla Johnson	Danielle Nolan
Stephanie Jordan	Leanne Norr
Christy Kessens	Nickie Oliva
Sandy Killian	Laura Olson
Kay Killpack	Andrea Oxendine
James Kimmitz	Brenda Pace
Donna Kinder	Pamela Phelps
Carol Klinedinst	Vilma Pinero
Janelle Krites	Judy Pinkston
Chelsey Kuperus	Erin Poole
Victoria Landrum	Barbara (Pimental) Price
Brian Leng	Elizabeth Puduseril
Pamela Lew	Pamela Purcell
Richard Li	Sandra Quiatkowski
Heather Long	Ellen Rabinowitz
Nichole Louden	Maria Ragusa
Judith Love	Barbara Richardson
Joanne Madsen	Sharon Rickel
Carol Makela	Barbie Rissel
Shirley Mark	Diane Robinett
Melissa Marquez	Janet Roby
Kathy Marshall	Theodore Rogers
Donna Martin	Darlene Rovatsos
Louis Massey	Lorna Rozelle
Janet Mays	Donna Rucker
Gretchen McGee	Teresa Rueda
Brenda McKelvey	Kathryn Sargent
Barbara Meek	Amanda Scheidler

Janae Schmidt
Jozef Schoemaker
Bethany Seher
Paula Sherwood
Angela Shields
Hedda Sigler
Heather Smith
Sarah Smith
Sharon Smith
Cheri Stevenson
Ellen Stoltz
Judy Tackett
Sharon Thomas
Gina Trudell
Jill Vandervort
Larisa Vann
Melissa Veloz
Janet Waite
Steven Walgrave
Timothy Walsh
Margaret Wentzel
Jill Whelan
Nancy White
Pamela Whitson
Tamra Winchell
Theresa Winkworth
Jennifer Wischmann
Ralph Yaniz
Taylor Youngblood
Jade Zlotnik
Diane Zupfer

INTERNATIONAL

Helle Winther Jensen.....Gold.....Denmark	Lori Anne Baycroft.....Silver.....Canada	Clarista Grant.....Bronze.....Singapore
Nyree Bird.....Silver.....Australia	Maria Corazon.....Bronze.....Norway	Nicole Foust.....Bronze.....Germany



*May No Soldier Go Unloved,
May No Soldier Walk Alone,
May No Soldier Be Forgotten,
Until They All Come Home.™*

SOLDIERS' ANGELS

2895 NE Loop 410, Suite 107
San Antonio, Texas 78218

Office: 210-629-0020 ★ Fax: 210-629-0024

www.SoldiersAngels.org

 SoldiersAngelsOfficial

 SoldiersAngels

 SoldiersAngelsOfficial

